



RFP R-21-11 QUESTIONS

- Why is the ACSO considering two separate contracts for medical and mental health services? **The newly elected Sheriff is a firm proponent of having the Alachua County Detention Facility house only those criminals that have committed offenses that are not the result of, but not necessarily limited to, chemical dependency, substance abuse, and mental illness. As a former State legislator, he has seen the detrimental impact to detainees who have been incarcerated as a direct result of chemical dependency, substance abuse, and mental illness. He has issued a clear directive that his expectations are an enhanced and increased level of care and measures shall be employed to cease this practice. Alachua County is in the midst of creating and constructing a “Central Receiving Facility” to provide a location to house these offenders, in lieu of placing them with the general population. In fact, the Sheriff will create another Team within his Agency that will be staffed by deputies to provide immediate on-scene support, early trauma intervention and make service referrals. They will have specialized knowledge and experience regarding Mental Health/Substance Abuse Intervention, Crisis Intervention, and De-escalation. Federal Funds will be received in the amount of \$164,576 for this new crisis intervention team. This Team’s role and mission will be to interdict with these individuals such that they do not immediately become admitted to the County Jail, but rather are sent directly to either a Crisis Stabilization Unit or similar type of entity to get the essential treatment that they so desperately require and rightly should be afforded these services. This Team is in addition to co-responders that the Sheriff has already assigned with Patrol units. The Sheriff vehemently opposes uses detention facilities as warehouses for this vulnerable population. He understands the intricacies involved with seeking two providers to provide an essential service that is usually and customarily in this field “lumped” into one contract for convenience. Instead, he seeks innovators and leaders in this industry to provide proposals that allows them to fulfill his vision for a quality of life that would reduce recidivism by these offender types. He is interested in responses that show thought and foresight to provide a unique model that can serve as a beacon to the industry, our state, and nation.**
- The Insurance Certification Form for each RFP shows two different Best’s Ratings requirements for insurance – “A” and “A VII”. Which rating should be used for the County’s insurance requirements? **These are two separate items within AM Best Rating. “A” is the minimum rating that the ACSO will accept. The “A VII” refers to the financial size of the organization. In your**

reply confirm on the Insurance Certification Form that you have the “A” rating. Then tell us your financial size rating, the options are Class I – XV. Refer to AM Best Rating website.

- Does the ACSO desire to continue with an Annual Aggregate Cap for offsite and pharmaceutical costs? **Yes.** What is the desired risk structure for each RFP? **The aggregate cap for the fiscal year October 2020 through September 2021 was \$302,077.**
- Please clarify if the medical services contractor is responsible for the cost of mental health pharmaceuticals. Should the cost of mental health pharmaceuticals be accounted for in RFP No. R-21-11 (Medical Health) or RFP No. R-21-10 (Mental Health). **The Medical Health contractor will contract with the pharmacy. The Medical Health contractor will be financially responsible for all meds that are not prescribed by the mental health staff. The Mental Health contractor will be financially responsible for all meds prescribed by mental health staff. However, high cost meds such as HIV, HEPC and Blood Factor meds are passed through to the County not ACSO.**
- Both RFPs include a requirement for Contractor to coordinate with ACSO staff to facilitate enrollment of eligible inmates in Medicaid upon reentry. Who is currently managing Medicaid enrollment? Does ACSO have staff who are responsible for this service? **Currently, there is no entity managing Medicaid enrollment.**
- Please provide the annual dollar amounts spent on total pharmaceuticals for FY 2019, FY 2020 and YTD 2021 (please provide date range for YTD 2021). Please itemize dollar amounts for HIV, blood factor and HEP C meds for each year. **The pharmacy contract is held with CORIZON, so only limited information is available. The total pharmaceuticals spent for FY 21 through August was \$545,557.30 of which \$92,848.28 was Psych meds and \$345,794.72 was HIV meds.**
- Please provide an ADP for pricing and staffing for all vendors to use under each RFP. **The proposed range is 850 – 1050. If under 850 we receive a credit. If over 1050 we are invoiced.**
- Please provide a list of onsite medical equipment available for use by the potential vendor. **ACSO owns 4 Medicine carts, 2 EKG machines, 12 Vital sign monitors: Dental x-ray; Dental chair; Autoclave; Hoyer Lift; 2 Stretchers; 2 Stretcher chairs; 1 Vaccine fridge. Refer also to Equipment listing with condition of equipment for more details.**
- Please provide a list of positions that are currently vacant and how long they have been vacant. **Current vacancies are 1.80 RN, 2.0 LPN, .75 Psych NP. Vacancies have been open for 60 days or less.**
- Please provide the following stats over the past 12 months: **Refer to current vendor, CORIZON, Statistics beginning on P. 61- 70 provided in the RFP itself.**

- Inpatient days
- Outpatient visits
- ER trips
- Ambulance trips
- Please provide separate annual dollar amounts spent (by year) on medical and mental health offsite services for FY 2019, FY 2020 and YTD 2021 (please provide date range for YTD 2021). If possible, please breakout the offsite costs into inpatient, outpatient, and ER cost categories. **Offsite services FY 2019 Pre-booking \$3,072,824; HIV \$389,749.00; ACSO \$109,880.00. FY 2020 Pre-booking \$1,731,103.00; HIV \$395,883.00; ACSO \$546,932.0. FY 2021 thru August only Pre-booking \$3,516,534.00; HIV \$345,794.72; ACSO \$472,164.00.**
- Will the County pay for contractor staff background checks? If not, please provide the cost per background check. **Yes. The ACSO pays for background checks.**

Questions re: RFP No. R-21-11 (Medical Health)

- Please provide the specific type of x-ray equipment the Medical Provider is providing to conduct on-site x-ray services. **X-rays are provided onsite by Tech Care and they bring their own equipment. There is a dental x-ray on-site which is digital. We do not know the specific type/brand.**
- RFP No. R-21-11 (Medical Health) states contractor is not responsible for HIV testing as listed under “Forensic Testing” on pg. 25. Is contractor financially responsible for non-forensic HIV testing? **Yes.**
- Please provide a list of current onsite specialties (if any) and how often and how many hours each specialty comes onsite (i.e. OBGYN, Physical Therapy, Dialysis, etc.). **Dental, Lab, Eye clinic, Dialysis, Mobile X-rays and Ultrasound.**
- Please provide the following information pertaining to medication pass:
 - # of medication passes completed per day. **3**
 - # of med carts utilized per medication pass. **2 Day shift; 3 Evening shift.**
 - Duration of each medication pass. **AM – 2 hrs; PM – 1 hr; HS 2 hrs.**
 - How many personnel are assigned to each pass? **2 Day shift; 3 Evening shift.**
- Please provide the average number of dialysis patients seen onsite and the number of dialysis treatments provided in 2020 and YTD 2021. Please indicate the date range for 2021. **Dialysis visits FY 2019 122; visits FY 2020 164; FY 21 thru August only 212.**
- Does the ACSO currently operate a Medication-Assisted Treatment program? If so, does the ACSO offer continuation and/or initiation? **The ACSO offers a MAT program for pregnant inmates only who are provided Suboxone on site. Other than this instance, we do not currently have other MAT programs.**
- Please provide the number of Vivitrol injections administered over the past 12 months, if any. **None.**



RFP 21-11 QUESTIONS

The staffing provided reflects a Psychiatrist ARNP. Do you want that to be a Psychological ARNP or second Psychiatrist? **The Staffing Plan provided on P. 14 in RFP 21-10 for Mental Health seeks a Psychiatric NP (1.0 FTE) and a Psychiatrist (.5 FTE).**

Are bidders allowed to submit the financial efficiencies of combined operations of a single provider providing both medical and mental health services? If so, how would the ACSO like this presented? **Yes the ACSO will allow responders to provide a Fixed Fee for an Integrated Model, if the vendor elects to respond to “both RFPs” in totality then they can elect that option, but only if they respond to both RFPs in total.** In other words, your response should not simply be discussion of an option. The Vendor must respond to both RFPs. Please refer to similar question posed and in particular, reply to NaphCare regarding two separate contracts and why Alachua County Sheriff is considering such a move.

Are Paybacks and Credits for unfilled hours calculated on a monthly basis or by shift? **They are calculated on a monthly basis.**

Will the current contract financial terms for off-site remain in place? **There is a possibility that both the ACSO and County will engage the services of a Third-Party Administrator (TPA) to negotiate contracts for specific off-site services on their behalf to realize economies that could be achieved through cost containment.**

This will be negotiated with the successful contractor.

Will the ACSO allow the medical provider to have a cancellation clause 90 – 120 days?

Yes. III General Instructions M. “by giving a minimum of 30 days.” 90-120 days is greater than a minimum of 30 days.

Please confirm. Is the ACSO requiring a single dollar amount for the three-year eight-month period versus four separate amounts on the FEE PROPOSAL FORM?

Yes. The ACSO requires a single dollar amount for the three-year eight month period, as well as a single dollar amount for the 1st renewal period and 2nd renewal period which is a total of 3 separate amounts. The contractor may propose a base amount with a CPI adjustment factor in later years, if so, provide the assumptions that tie to the calculated fees.

What ADP would the ACSO like bidders to utilize for the first three year eight month period and the extension years on the FEE PROPOSAL FORM?

- **The proposed range is 850 – 1050. If under 850 we receive a credit. If over 1050 we are invoiced.**

Are you satisfied with your current EMR? **No. The ACSO is open to system improvements to the current EMR. If the Contractor elects to do so, include this in your Proposed Fee, with a short narrative that you elected to provide this system enhancement.**

Will the responsibility of coordinating patients for re-entry services become the vendor's responsibility with the addition of a Discharge Planner? **Yes.**

Given the current COVID pandemic and medical provider shortage, will the ACSO consider a modification of the 10% staffing cap penalty for PRN/Agency staff utilization?

The ACSO will consider a modification to the 10% PRN staffing cap penalty. Clearly state in your response your expectations in this regard in narrative form.

In the current contract, the Physician "rounds" daily on any inpatients at outside hospitals. Will this be a requirement in the new contract? **No. Page 5 in the current contract with CORIZON does not have this requirement.**

As is industry standard, will either a Psychiatrist, LCSW or LMHC be allowed to develop the mental health treatment plan? **The Psychiatrist and/or Psychiatric NP would be allowed to develop the mental health treatment plan.**

CORIZON CONTD.

Non-Emergency Requests:

Please confirm that V N (page 36) "Describe clearly and concisely the tasks and activities that you will perform. Include a time/task schedule. Develop a chart showing the overall sequence of events and time frame for this project" is referring to an implementation plan for transitioning the contract from the current vendor to a new vendor. If not, how is this information different from what is being requested in Item V. M?

VM and VN are not the same.

VM asks how the contractor would approach the project and seeks the ways and means (contracts, personnel) to provide the requested services. VN asks for a time table to accomplish the items that you identified in VM. One cannot be done without the other.

Responses to these items, along with others, then form the basis for points awarded in various categories within VI Selection Process A, the Scoring Matrix that collectively total 100 points.



RFP 21-11 QUESTIONS

General:

1. Does the site have any contracts with hospitals or specialists? If so, please disclose and provide any special arrangements (formal or informal) or contracts with local hospitals, specialty and/or ancillary providers regarding inmate services, along with any amendments and attachments. **Corizon holds these contracts and they are proprietary information.**
2. Please provide a copy of the current vendor's contract and renewal documents. **See Attachment A.**
3. Please provide a list of the current offsite healthcare delivery network. **Same as question #1. Corizon holds these contracts and they are proprietary information.**
4. Please provide a list of telemedicine / tele-communication equipment currently used in the delivery of healthcare. **None.**
5. Will the County entertain suggestions for operational changes to the health services program if such changes remain in compliance with governing standards and result in an overall cost savings? **Yes the ACSO would entertain suggestions. However, refer to similar question posed and in particular, reply to NaphCare regarding two separate contracts and why Alachua County Sheriff is considering such a move.**
6. Will hours of service delivered via tele-medicine count towards contract provider hours? **Yes. However, the expectation is that this shall neither be a substitute nor a material amount of total service delivery hours.**
7. Please confirm that the Vendor will be responsible for contracting with all specialty services providers for on-site and off-site services. **Yes.**
8. Will the Vendor be responsible for contracting with an ambulance service, or will the vendor use a County system? **No. The vendor may utilize County EMS, a private specialty transport, or Department of Jail Transport Team. The level of care and selection of transportation type would depend upon the need of the inmate and urgency of transport request.**
9. Please confirm the schedules of the following staff members:
 - a. Correctional Staff: 8 hours, 12 hours, or a combination of both. **All Detention Officers and Deputies are on 12 hr. shifts.**
 - b. Health Care Staff: 8 hours, 12 hours, or a combination of both. **Currently 8 hours but vendor can propose.**
 - c. Please provide a breakdown of the positions that work both, if a combination exists. **None.**
10. Will the County be open to 12-hour shifts for some of the staff? **Yes.**

11. Will the County be open to receiving electronic proposals either via email or on a flash drive, in lieu of hard copy proposals? **No. The ACSO will not be open to receiving all proposals via e mail and electronically. The vendor should follow the instructions stated in III General Instructions B. Proposal Copies.**

12. Will the County allow electronic signatures for proposal documents and forms? **No. The ACSO will not allow electronic signatures for proposal documents and forms. The vendor should follow the instructions stated in III General Instructions B. Proposal Copies.**

13. Please provide a list of County-owned vs. Contractor-owned equipment at the facility? **ACSO owns 4 Medicine carts, 2 EKG machines, 12 Vital sign monitors; Dental x-ray; Dental chair; Autoclave; Hoyer Lift; 2 Stretchers; 2 Stretcher chairs; 1 Vaccine fridge. Refer also to Equipment listing with condition of equipment for more details.**

14. Does the County currently provide tablets or kiosks at any of the facilities for inmate use? **No.**

15. Is the County interested in implementing a Medication Assisted Treatment (MAT) program? **Yes.**

16. Does the facility have a designated area or unit for detox of patients? **Yes.**

17. Does the facility currently have a Suboxone treatment program? **Yes for pregnant inmates.**

18. How does the facility currently provide care for pregnant females (OB/GYN)? Onsite or Offsite? **We provide care for pregnant females on site; however, if an OB/GYN is needed that care is provided Off-site.**

19. Does the County require that Fee Proposal is submitted separately from the technical proposal? **No. The ACSO does not require the Fee Proposal to be submitted separately. It must be submitted simultaneously with the Technical Proposal. The vendor should follow the instructions stated V. Required Submittals and VII Selection Process. These state that the Fee Proposal Form is a required Submittal and further outline scores that will be assigned based on the Selection Process, thus Fees must accompany the response in order to garner points.**

20. Please provide all Paybacks and Credits statistics for the last 3 years where ACSO was paid back or credited by the Contractor for hours not provided as contracted? Please include both medical and mental health staffing statistics.

STAFFING PAYBACKS: FY 2019 \$34,018.65; FY 2020 \$77,667.05; FY 2021 through August \$55,485.94.

21. Please provide the contractor's current salary rates for each position in the staffing plan. **This is proprietary information of Corizon.**

22. Who is the current radiology vendor utilized by the current contractor? Are X-rays provided onsite or offsite? **Tech Care; On site.**

23. Who is the current optometry vendor utilized by the current contractor? Is optometry clinic provided onsite or offsite? **Institutional Eye Care; On site.**
24. Who is the current dialysis vendor utilized by the current contractor? Is dialysis clinic performed onsite or offsite? **Mobil Dialysis, Inc. On site.**
25. Please describe how the County's Health Department is involved in the management of communicable and infectious diseases for patients in the facility. **Testing for HIV, HEP C, and other STD are conducted by the County Health Department. They also provide COVID tests and vaccines. There is no formal contract.**
26. Will the County and ACSO allow responders to both RFPS's to provide proposal options for combining the services into one fixed fee, leveraging an integrated model for synergies between medical and mental health staff to deliver quality holistic care to the patients at ACSO? **Yes the ACSO will allow responders to provide a Fixed Fee for an Integrated Model, if the vendor elects to respond to "both RFPS" in totality then they can elect that option, but only if they respond to both RFPs in total. In other words, your response should not simply be discussion of an option. The Vendor must respond to both RFPs. Please refer to similar question posed and in particular, reply to NaphCare regarding two separate contracts and why Alachua County Sheriff is considering such a move.**

Pricing:

27. Please provide the ADP that should be used in pricing / staffing
- **The proposed range is 850 – 1050. If under 850 we receive a credit. If over 1050 we are invoiced.**
28. Page 55 of the Medical Services RFP includes the Fee Proposal Form. Please confirm ACSO is requesting a fixed fee for the initial 3 yr term and that this fixed fee should include the contractors cost increases (CPI%) for years 2 and 3 averaged over the 3 year base term in one fixed fee. **Yes, and provide assumptions that tied to calculated fees.**
29. Please describe how offsite services will be handled. Who will be responsible for the coordination and cost of offsite services, to include hospitalization, emergency ER runs, offsite specialty provider visits, and ambulance transportation costs? **The selected Medical Vendor. Refer to Question # 8 on transportation.**
30. Please identify the number of ICE, Federal detainees, or DOC inmates at the facilities. **ICE 2; Federal detainees 0; DOC inmates 76.**
31. Please identify whether the following services are available on-site or off-site, the frequency (hours or visits per week/month), and who provides the services for: **Refer to current vendor, CORIZON Statistics beginning on P. 61-70 provided in the RFP itself.**
- a. Dental **On site.**

- b. Oral Surgery **Off site.**
- c. Laboratory **On site.**
- d. Radiology (specify mobile or fixed equipment) **Mobile; on site.**
- e. Fluoroscopy **Off site.**
- f. Mammography: **When clinically indicated, off-site.**
- g. Physical Therapy **Off site.**
- h. Chronic Care Clinics (please specify which clinics and frequency) **On site.**
- i. Specialty Clinics (please specify which clinics and frequency) **Off site, except for ophthalmology.**
- j. OB/Prenatal care **Off site.**

32. Please provide the current employees' hourly rates and/or salaries by discipline (MD, RN, LPN, etc.) at the facility. Also, please provide years of service or hire dates. **This is proprietary information for the current vendor, CORIZON.**

33. Please provide the DOLLARS spent on offsite services for by year for the last three years by the categories below, at each facility: **OFF-SITE COSTS: FY 2019 Pre-booking \$3,072,824.00; HIV \$389,749.00; ACSO \$109,880.00. FY 2020 Pre-booking \$1,731,103.00; HIV \$395,883.00; ACSO \$546,932.00. FY 2021 thru August Pre-booking \$3,516,534.00; HIV \$345,794.72; ACSO \$472,164.00.**

- Hospitalization
- Emergency room visits
- Specialty visits
- Outpatient surgeries
- Diagnostics

34. Please provide the offsite EVENTS for by year for the last three years by the categories below, at each facility: **Refer to current vendor CORIZON Statistics beginning on P. 61-70.**

- Hospital days
- Hospital admissions
- Emergency room visits
- Specialty visits
- Outpatient surgeries
- Diagnostics

35. Please provide the following by year for the last three contract years for each facility **These are FY 2021 Statistics thru August only.**

- a. Average monthly number of patients on HIV medications **18**

- b. Average monthly number of patients on hepatitis medications **0**
- c. Average monthly number of patients on blood products relating to hemophilia **0**
- d. HIV medications dollars **\$345,794.72**
- e. Hepatitis medications dollars **0**
- f. Blood products relating to hemophilia dollars **0**

36. Will vendors be financially responsible for: **Yes. This is through the Claims Adjudication Process. Costs for inmates with prior to booking injuries or pre-existing conditions are passed through to the County not ACSO.**

- prior to booking cases,
- bedside bookings, or
- pre-existing conditions?

37. Please provide the TOTAL dollars spent on pharmacy at the facility by year for the last three years. **The pharmacy contract is held with CORIZON, so only limited information is available. The total pharmaceuticals spent for FY 21 through August was \$545,557.30 of which \$92,848.28 was Psych meds and \$345,794.72 was HIV meds.**

Pharmaceutical:

38. Please provide the name of the current pharmacy provider. **PharmaCorp**

39. How many prescriptions per month on average are ordered for the inmates at the facility? **Refer to current vendor, CORIZON Statistics beginning on P. 61-70 provided in the RFP itself.**

40. What percentage of your medications ordered each month is stock vs. patient specific prescriptions? **We do not have a percentage. Mostly stock is used by current vendor, CORIZON, but there are patient specific medications also.**

41. What are the pricing terms of your current pharmacy agreement? (i.e. average wholesale price less a discount, or acquisition cost plus a dispensing fee, etc.). **The current vendor, CORIZON, contracts directly with PharmaCorp, so that information is not available.**

42. Please provide three (3) years of drug utilization at the facility preferably in an electronic format. **The current vendor, CORIZON, contracts directly with PharmaCorp, so that information is not available.**

43. Of inmates receiving Hepatitis C treatment, what is the nature of the treatment? **No inmates are receiving Hepatitis C treatment.**

44. Does the County or the current provide participate in the federal governments' 340B drug price control program? **The ACSO does not participate in this Drug Price Control Program.**

45. Is the current provider responsible for all pharmacy/prescription costs? **Yes. The selected contractor will be responsible for the cost of all meds that are not prescribed by the mental health staff.** Are any high cost drug types specifically excluded from contractors responsibility for such costs? **No. However, high cost meds such as HIV, HEPC and Blood Factor meds are passed through to the County not ACSO.** Is there a CAP on Pharmacy costs annually to be paid by contractor? **No.**

46. How are current medication orders being transcribed to pharmacy? **Electronic via Electronic Health Records (EHR).**

47. How are medications delivered and dispensed: patient-specific or stock/pill line? **Both.**

48. Is there a self-administration or "keep-on-person" (KOP) medication system? If so, please provide a list of KOP medications approved by facility. **We no longer have a KOP system but inmates are allowed to KOP Tums.**

49. Please provide the number of prescriptions per inmate at the facility. **This is proprietary information with the current vendor, CORIZON.**

50. Does your current pharmacy provider offer drug destruction for outdated/expired drugs? If so, please describe the destruction policy. **This is proprietary information with the current vendor, CORIZON.**

51. Does your current pharmacy provider offer monthly/quarterly pharmacy consultation/inspection? If so, please describe? **Yes. Monthly.**

52. Does your facility have a DEA License? If so, whose name is under licensure? **Yes. The license is in the name of the ACSO.**

53. Does your facility have a current state pharmacy license? **Yes.**

54. Where are inmate's personal medications kept upon booking? **The medication, if prescribed, is inventoried, heat sealed in a clear bag and placed in a locked box for medical staff to collect. If it is over the counter medication, it is inventoried, heat sealed and placed in the inmate's property.**

55. Will proposers be required to use the current pharmacy vendor? **No.**

56. Please provide all terms and conditions regarding purchases, returns, and management fees that will be applied regarding pharmacy vendor. **This is proprietary information with the current vendor, CORIZON.**

Discharge Planning:

57. How are medications currently made available to inmates upon release from the correctional facilities? **Either medications are given to the inmate or a 3 day supply called in to Walgreens at no charge to the inmate.**

58. Does the County's standard operating policies provide that inmates who are receiving medical services encounter medical staff as they are released from the facilities? Please describe the process. **Per ACSO Directive DOJ 106 Medical staff shall be notified of all pending releases. Upon transfer or release, all inmates who**

require medication are given a three (3) day supply of the prescribed medications by the Medical Unit faxing or calling in the prescription to the local contracted pharmacy or by the Medical Unit dispensing the three (3) day supply of the prescribed medications. This shall be documented on the Inmate Medical Release Instructions, DOJ 00-76. Medications classified as controlled or a narcotic will not be issued or prescribed to inmates being released or transferred. The Medical Unit will make arrangements for any community follow-up required by the inmate. If an inmate entered the facility with medication, disposition of the medication upon release shall be documented on the Inmate Property Medication Release Form, DOJ 00-75. [FCAC 25.08]

59. What is the percentage and number of inmates with estimated release dates? **The percentage is 16.15%. 135 inmates have estimated release dates.** Are those inmates predominantly sentenced? **Yes. All 135 inmates.**

60. How many planned or predicted releases occur each day? **17 is our estimate.**

Electronic Medical Records (EMR):

61. What are the data requirements upon termination of the current vendor: **All current data needs to be imported into the new system.**

- Data to be provided and in what format, **Currently a Microsoft SQL database.**
- System availability during transition, and **24/7.**
- Time requirement of data availability. **24/7.**

62. Is the current records system a combination of electronic and paper records? **Yes.** If so:

- What records are electronic? **Bioreference and Tech Care**
- What records are paper? **Sick calls slips. Hospital records are scanned in.**

63. Will the existing facility network be available for EMR connectivity? **Yes. The current system exists on a dedicated VLAN hosted within the ACSO network infrastructure and managed by ACSO IT staff.**

64. Is there wireless access available in the: **Yes. Wireless access is available throughout for the EMR.**

- Pods,
- Clinic, or
- Other areas of health delivery?

65. What interfaces are currently in place, if any: **There is a JMS interface with CorrecTek.**

- JMS,
- Lab,

- Pharmacy, or
- Other.

66. Can the EMR be installed on existing jail hardware? **Yes.**
67. Can the EMR be installed on existing jail hardware with upgrades? **Yes.**
68. Should servers be proposed as a stand-alone system? **Yes.**
69. Does the existing jail data center/computer room have space available for any or all of the above? **Yes.**
70. Will the County pay the cost of facility improvements for the EMR through:
- Cable and wireless connections, or **No**
 - Additional power requirements for server and rack installation. **Yes if needed.**
71. Will the County assume the responsibility of system administration and routine maintenance of data center additions and/or upgrades? **This has not been the model with the current provider and EMR. ACSO IT Team has borne most of these responsibilities to this point.**
72. Will the County assume responsibility of performing routine back-ups and offsite storage of back-ups? **Utilizing the current EMR software (CorrecTek) there is already routine backups. These backups are performed and maintained by ACSO IT Team.**

Risk Management

73. How many medical malpractice and/or civil rights lawsuits have been filed against the jail's healthcare provider related to the services rendered at any of the facilities in the past five (5) years? **According to ACSO General Counsel research, there have been no medical malpractice cases filed against CORIZON during this period for services rendered at Alachua County Jail. Two (2) civil rights lawsuits were found involving CORIZON during this period at the Alachua County Jail and both were dismissed. One (1) lawsuit during this period was filed against CORIZON during this period at the Alachua County Jail regarding a contract dispute with a physician.**
74. Does your facility currently operate under a consent decree, **No.** Have a contract monitor or similar oversight? If yes, please describe in greater detail. **Yes. There is an internal contract monitor who is an ACSO employee and an external monitor who is a Consultant.**

RFP 21-11 QUESTIONS

General

1. Please provide a copy of your current (original) correctional health services contract, including any exhibits, attachments, and amendments that have been executed during the past five (5) years. **See Attachment A**

2. On what ADP should the proposal be based?

- **The proposed range is 850 – 1050. If under 850 we receive a credit. If over 1050 we are invoiced.**

3. Is the Alachua County Jail currently NCCHC accredited? **Yes.**

a. If the Alachua County Jail is currently accredited, when was your last NCCHC accreditation date? **Reaccredited March 2020.**

b. If the Alachua County Jail is not currently accredited, are you planning to seek NCCHC accreditation under this new contract? **N/A**

(i) If Alachua County Jail is planning to seek NCCHC accreditation, who is financially responsible for all fee costs? **N/A**

4. Please provide a breakdown of all liquidated damages and penalties (types and costs), if any, assessed to the current contractor for 2018, 2019, 2020 and 2021 YTD. **FY 2019 H & P \$0; FY 2020 H & P \$2,400; H & P FY 2021 thru August \$400. FY 2019 Intakes \$2,500; FY 2020 Intakes \$2,100; FY 2021 Intakes thru August \$300.**

5. Is Alachua County requiring a Performance Bond? **Yes.**

a. If yes, please verify that the Performance Bond will be based on a percentage of the annual value of the first year of the contract. **It will be based on the annual value of the first year of the contract.** Please indicate this percentage. **This will be dependent on the selected vendor and their financial and credit worthiness.**

b. If no, should the Performance Bond form still be included with the proposal without being completed. **The Performance Bond was not requested to be submitted with your response. Refer to “V. Required Submittals S. A Performance Bond in the form attached to this Proposal may be requested by the Sheriff as part of contract negotiations and should be valid for at least the first year of the contract.”**

6. Page 11, Item Y of the RFP states: “ACSO objects to and shall not consider any additional terms or conditions submitted by a Contractor, including any appearing in documents attached as part of a Contractor’s response. In submitting its response, a Contractor agrees that any additional terms or conditions, whether submitted intentionally or inadvertently, shall have no force or effect. Failure to comply with terms and conditions, including those specifying information that must be submitted with a response, shall be grounds for rejecting a response or placing a Contractor in default.” Does this mean that Alachua County will not consider or accept any exceptions or changes to the RFP requirements as written? **Yes, but with this caveat. The Sheriff will not consider exceptions to the RFP requirements as written. However, if a vendor elects to provide a Fixed Fee for an Integrated Model, that would be**

considered, so long as they respond to “both RFPs” in totality then they can elect that option, but only if they respond to both RFPs in total. In other words, your response should not simply be discussion of an option. The Vendor must respond to both RFPs. Please refer to similar question posed and in particular, reply to NaphCare regarding two separate contracts and why Alachua County Sheriff is considering such a move.

7. Is there an ability to negotiate the agreement since we don't have a copy of the agreement up front? **Yes. The ACSO will negotiate the agreement with the selected contractor. Refer to XI. Agreement.. it states “after the proposal award ACSO, will, at its option prepare an agreement specifying the terms and conditions resulting from the award of this bid. The Contractor will have thirty (30) calendar days after receipt to execute the Agreement. It then goes on to state that the Sheriff reserves the right to award contracts to more than one (1) Contractor as determined to be in the best interest of the Sheriff’s Office.”**

Inmate Population

1. Do you house any Federal or ICE inmates? **Yes.**

a. If yes, please provide an average number of Federal and Ice inmates (2019, 2020, and 2021 YTD) **FY 2019 48; FY 2020 42; FY 2021 thru August is 5.**

2. What is the average length of stay for your inmates? (2019, 2020, and 2021 YTD) **Calendar Year 2019 Felony 148 days; Misdemeanor 142 days. Calendar Year 2020 Felony 182 days; Misdemeanor 165 days. Calendar Year 2021 thru October 18 Felony 174 days; Misdemeanor 134 days.**

Pharmacy/Offsite Costs

1. Under this RFP, will the healthcare Contractor subcontract with the pharmacy or will the County/ACSO contract directly with the pharmacy? **The healthcare Contractor will subcontract with the Pharmacy.**

a. Who will be responsible for the costs of the pharmaceuticals (the County/ACSO or the Contractor)? **The selected contractor will be responsible for all meds that are not prescribed by the mental health staff. Currently, high cost meds such as HIV, HEPC and Blood Factor meds are passed through to the County not ACSO.**

b. If the Contractor is responsible for the cost of pharmaceuticals and two separate vendors are chosen for medical and mental health services, please confirm that the mental health Contractor will be responsible for the cost of psychotropic medications that are prescribed by their team members. **The Mental Health Contractor will be responsible for the cost of psychotropic medications that are prescribed by their team members.**

2. Who is responsible for the costs of offsite specialists, hospitalizations, and ambulances? **The Medical Contractor is responsible and can pass the cost down to the ACSO or Alachua County depending if prior to booking or not.**

a. If the Contractor is responsible for any of the above, please provide the total costs spent on these items in 2019, 2020, and 2021 YTD. **OFF-SITE COSTS: FY 2019 Pre-booking \$3,072,824; HIV \$389,749; ACSO \$109,880. FY 2020 Pre-booking \$1,731,103.00; HIV \$395,883.00; ACSO \$546,932.00. FY2021 thru August Pre-booking \$3,516,534.00; HIV \$345,794.72; ACSO \$472,164.00.**

Medication Pass

1. Generally, how many medication (med) passes occur each day? **3**
2. How many med carts are used during a typical med pass? **2 Day shift; 3 Evening shift.**
3. How long does it take to complete a typical med pass? **AM – 2 hrs; PM – 1 hr; HS 2 hrs.**

IT/Electronic Medical Records System

1. What type of internet connectivity does the jail currently have? **EMR Connection is a shared internet connection with County Constitutionals and is 1 G internet connection. Vendor administrative computers use a vendor provided Cox Communications internet connection.**
2. Will the Contractor be able to utilize the internet connection for their needs? **Yes for EMR, contractor would need to provide an external internet connection if needed for non EMR functions.**
3. Is there Wi-Fi throughout the facility including inmate housing units and booking/intake area? **Yes for EMR.**
4. If there is Wi-Fi throughout the facility, will the Contractor be able to utilize the internet and Wi-Fi? **Yes for EMR.**
5. What Jail Management System do you currently use? **Smartcop.**
6. Will there be any restrictions on the computers that Contractor chooses to use? **All desktops and laptops need to have fingerprint readers for Advance Authentication requirements as well as a license for ASO VPN (Netmotion).**
7. How many printers and faxes are currently in the medical department? Who owns them? **Currently, one copier/fax owned by the current medical vendor, and one copier/fax owned by the ACSO. ACSO owns 1 printer in this area.**
8. Are there any printers in the intake area for the medical department use? **Yes.** If so, how many and who owns them? **ACSO owns the 1 printer in this area.**
9. Clarify who will be responsible if there are additional fees regarding updates to CorrecTek such uploading of forms or manuals. **Contractor.**
10. Who will be financially responsible for all licensing fees should the Contractor elect to continue to use CorrecTek as your electronic medical records system. **Contractor.**
 - a. If the Contractor is responsible for all licensing fees and the County/ACSO selects separate medical and mental providers, how with these fees be divided among the Contractors? **The cost will be allocated based on the pro-rata share of each Vendor contract. For instance, if one vendor has a contract for \$100,000 and another for \$25,000 then the ratio would be 80:20 respectively.**

Staff/Personnel

1. Please provide a listing of all health service vacancies, by position for the past 12 months. (This includes positions filled by temporary, PRN and agency staff.) **Current vacancies are 1.8 RN; 2.0 LPN, and .75 Psych NP.**
 - a. Please include how long each position has been vacant. **Vacancies have been vacant for 60 days.**

2. Page 15, under Approval, the RFP states: The Contractor shall submit the resumes of the proposed Health Services Administrator, Medical Director, and Nursing Director with the response to this RFP.

Potential contractors do not hire staff until award of contract and the selected contractor would want the ability to interview current staff. Also, all such staff must meet the approval of ACSO at which time you will be presented with the resumes. Will Alachua County accept job descriptions in lieu of names and resumes for this proposal? **No the ACSO will not accept job descriptions in lieu of resumes for the Health Services Administrator, Medical Director, and Nursing Director.** Otherwise, only the incumbent can fully and honestly comply with this requirement. **This is a statement, not a question. It is usual and customary that when a vendor responds to a RFP, he/she will have selected key members to propose to the solicitation and provide resumes. Each vendor who responds to this solicitation is expected to either propose a team from within its organization or seek potential applicants to fill all of the required positions. It is essential that the ACSO know the recommended professionals that a respondent would envision to become the Team that supports the ACSO. Further, under V. Required Submittals, and VI Selection Process it makes it clear within the RFP that the proposed members of the Team are expected to be the same team that is finalized as part of contract negotiation. This is critical since under the Scoring Matrix, the Project Team is an integral part of the evaluation process and all respondents are expected to propose a Team.**

3. How long does a typical background clearance take for a new employee? **3 to 5 days.**

4. How long does the security orientation take for new employees and how often do you conduct this orientation? **1 to 2 days.**

On-Site Services

1. Please provide the number of dialysis sessions provided per month for 2019, 2020, and YTD 2021. **2019 - 10.2/mo., 2020 - 13.7/mo., YTD 2021 - 17.7/mo.**

Medication Assisted Treatment (MAT) Program

1. Do you currently have a MAT program? **The ACSO offers a MAT program for pregnant inmates only who are provided Suboxone on site. We do not currently have other MAT programs.**

2. Are you interested in having an MAT Program presented? **Yes.**

a. If yes, would you like this program to be part of the medical program or the mental health program? **Both.**

Litigation and Claims History Experience

1. Per RFP requirements, potential Contractors are to “submit a listing of all legal claims closed and pending relating to inmate medical and/or mental health services contracts for the last five (5) years, specifying the outcome of the case.”

Please verify that you want this list to include all legal claims under current name, current ownership and all previous names and previous ownerships for the last five (5) years. **Yes.**

2. Please verify that the County attorney may verify this information for accuracy with tools that are easily accessible to attorney offices such as websites including, but not limited to WestLaw and LexisNexis. **No. The ACSO General Counsel may verify information submitted with regards to this item.**

3. Please verify per instructions on your Litigation and Claims History Experience Form that you want each contractor to “Utilize one form for each Legal Claim.” **Yes. Utilize one sheet of paper for each Litigation and Claims History experience for review by the ACSO General Counsel.**

COVID

1. How many inmates are currently diagnosed to be positive for Covid? **Zero (0).**
2. What is your current Covid policy, i.e., are all new inmates tested at booking or only those who are symptomatic? **All Inmates are tested upon initial entry into the facility. Even if they test negative, they are still placed in quarantine for 14 days prior to general population. The inmate must present a negative test to clear 14 day quarantine. Quarantined pods are tested every 7 days.**

Miscellaneous

1. What is the process for sick-call request? Kiosk? Tablets? Paper? **Paper.**
2. Please provide an inventory of medical and office equipment on site along with the condition of each item. Please also designate which items will remain at the facility.

EQUIPMENT	CONDITION
Defibrillator	Excellent
Defibrillator	Excellent
Defibrillator	Excellent
Dental Chair	Good
Dental Vacuum	Good
ECG Machine	Good
EKG Machine	Good
Hoyer Lift Electric	Good
Medical Cart – Large	Good
Medical Cart – Medium	Good
Medical Cart – Tower Cart	Good
Medical Cart-Small	Good
Oxygen Concentrator	Good
Stretcher – Mobi	Good
Stretcher – Mobi	Good
Stretcher Chair	Good
Stretcher Chair	Good
Stretcher Chair	Good
Ultraclave Autoclave	Good
Ultraclave Autoclave	Poor
Vital Signs Monitor	Excellent
Vital Signs Monitor	Excellent
Vital Signs Monitor	Excellent
Vital Signs Monitor	Good
Vital Signs Monitor	Good

Vital Signs Monitor	Good
Vital Signs Monitor	Good
Vital Signs Monitor	Good
Vital Signs Monitor	Poor
Vital Signs Monitor	Poor
Vitals Signs Monitor	Good
Xray Dental Gendex Sensor System	Good
Xray Machine – Dental	Good

All items will remain on site.

RFP 21-11 QUESTIONS

Pharmacy

1. Please provide who will be financially responsible for the following (Contractor or ACSO): **Contractor. The selected contractor will be responsible for all meds that are not prescribed by the mental health staff. Currently, high cost meds such as HIV, HEPC and Blood Factor meds are passed through to the County not ACSO.**
 - a. Formulary
 - b. Non-formulary
 - c. All Pharmacy
2. Would the County consider a pass-through model of pharmaceuticals for high dollar biologic medications (such as HIV, hemophiliac, etc.) in order to minimize the cost of risk associated with pharmaceuticals? **Yes. The ACSO would consider a pass-thru model with no mark-ups to minimize associated costs with pharmaceuticals. Further, there is consideration for engaging a Third-Party Administrator (TPA) to contain these costs.**
3. What is the County's policy on providing medication to inmates upon discharge? **The ACSO policy is either medications are given to the inmate or a 3 day supply called in to Walgreens at no charge to the inmate.**

Medication-Assisted Treatment (MAT)

4. Please confirm if there are any Medication-Assisted Treatment (MAT) program services being provided. **The ACSO offers a MAT program for pregnant inmates only who are provided Suboxone on site. Other than this instance, we do not currently have other MAT programs.**
5. Please provide the current process for patients receiving MAT. Please clarify if any of the following is being provided: methadone, buprenorphine and/or naltrexone. **Same response as Item #4 above.**
 - a. How many patients do you treat monthly?
 - b. Please provide the number of patients in each treatment.
6. If the continuation of MAT medications is not being provided, would ACSO like MAT to be implemented as part of the new contract? **Yes.**
7. Do you currently have any grant funds to support a MAT program? **No.**

8. Please provide a list of currently utilized off-site specialty providers and outpatient providers. **This is proprietary information for the current vendor, CORIZON.**

Staffing

9. Please provide current vacancies by position. **Current vacancies are 1.8 RN; 2.0 LPN, and .75 Psych NP.**
10. What is the current fill rate for healthcare staff? **Current vacancies are 1.8 RN; 2.0 LPN, and .75 Psych NP.**
11. Please provide the salary/pay rates of current staff. **This is proprietary information for the current vendor, CORIZON.**
12. Is the County is using a labor agency? Is so, is that filling for any fulltime positions? **No. The ACSO is not using a labor agency.**
13. Are PRN services currently being used? **Yes. Currently, they represent 7.16% of staffing.** If so, are they being used to fill in for fulltime positions? **No.**
14. What percentage of staff is being filled by a labor agency? **Typically None. However on October 13, 2021, one Agency Nurse was brought on board.**

Accreditation

15. When was last NCCHC Accreditation Audit? Can a county provide a copy of audit? **December 2019. The ACSO provided Attachment B.**
16. Were there any deficiencies cited in the last audit? If so, please provide those deficiencies. **See Attachment B**

General

17. Will ACSO allow alternate pricing models as options that may be financially favorable to Alachua County while still being considered compliant with RFP?
Yes, the ACSO will allow responders to provide a Fixed Fee for an Integrated Model, if the vendor elects to respond to "both RFPs" in totality then they can elect that option, but only if they respond to both RFPs in total. In Other words, your response should not simply be discussion of an option. The Vendor must respond to both RFPs. Please refer to similar question posed and in particular, reply to NaphCare regarding two separate contracts and why Alachua County Sheriff is considering such a move.
18. Will ACSO allow alternate staffing models as options that may be financially favorable to Alachua County while still being considered compliant with RFP?
Yes, but follow response provided in #17 immediately above.
19. Will the County allow for additional clarifying questions that may result after the answers to questions have been released? **No. The ACSO responded to this question in Addendum # 1 issued October 13, 2021.**
20. Please provide the current average daily population (ADP). **780.**

21. Please clarify the ADP that all Contractors should use for the pricing of this RFP/Proposal.

The proposed range is 850 – 1050. If under 850 we receive a credit. If over 1050 we are invoiced.

22. Please provide which specialty clinics are currently held onsite and the frequency of each clinic. **Dental, Lab, Eye clinic, Dialysis, Mobile X-rays and Ultrasound.**

23. What hospital system are used to provide ER and offsite treatment? **Shands and North Florida Regional.**